

Get in the Fast Lane as an HSC T-Mobile *PRO*Stockist

## *PRO*Stockist Benefits

- **PRO Stockist Support** - In addition to your day to day Internal Account Manager and Regional Manager, Claire Keenan will specifically support ALL PROStockists in every aspect of your dealings with T-Mobile
- **Enhanced Commercials** - An additional £20 bonus for each Business 1 Plan connection.
- **Laptop Tariff** - Coming Soon! For the first time HSC PROStockists will be able to offer comparable Direct Deals. These tariffs will allow all members to offer a FREE USB modem and FREE Laptop to a customer Access to GEEK Squad for assistance in ALL technical support issues
- **Introduction of Dealer Leagues** which will be based volume, data and quality. League incentive winners will be rewarded on a 6 monthly basis with quarterly teasers throughout the year
- **Buzz Days** for PRO Stockists will take place at least once a quarter on request
- **Regular sales incentives** starting with “Millionaire Weekends”
- **Improved POS, Stock + Demo Kit** - Improved POS process means that you’ll have first access to even more dummy units and new POS. PROStockist Members will receive preferred allocations of T-Mobile stock. Specific kit and seeding units will be available depending on tariff size and tenure.
- **Marketing Support** - Conference Events Menu: HSC and T-Mobile offer a list of various support options in assisting you in building a tailor made event. Business Lead Generation - *PRO*Stockists will be able to request Business Leads on a quarterly basis
- **BlackBerry & T-Mobile Training** - Every member will be able to work with the HSC to arrange BlackBerry and T-Mobile off-site training sessions for their business. On-site sessions can be on an ad-hoc basis when new employees join your business, simple re-fresh or new tariffs are launched
- **‘Work n Play’**: HSC will be scheduling specific training and hospitality days that will take place every six months to thank you for your support and ensure you’re ahead of your competition
- **Deal Reviews + on-site support** - Additional Support Funding Process. Members can work with PROStockist Support to put together business cases for 50+ handset deals. Expected SLA 3 working days. Joint T-Mobile customer visits or bring your customer to T-Mobile’s Head Office in Hatfield so they can meet the network team.
- **Specific BAS co-ordinator** - T-Mobile’s Business Account Support Team is widely regarded as the best in the industry for Business Support - they will work on your behalf to ensure you get the information you need, when you need it.
- **Base Protection** - ALL your existing base plus any new business customers you connect to T-Mobile will be removed from any Direct retention activity. Via The HSC Retention Team and BAS we will help you retain your customers at the point of upgrade. Direct Marketing Support/Collateral

